

Selling Guide



# Viper<sup>™</sup> brings high-margins and bullet-proof reliability.

Meet your customers' impulse to purchase refreshing, frozen, sparkling beverages. Adding frozen beverage dispensers to your line up can drive incremental drink purchases and consistently deliver ultra-profitable, quality drinks—pour after pour.

- Don't make your customers wait with industry-leading 3 minute defrost recovery time
- High capacity meets peak demand periods without breaking a sweat
- Patented Intelligent Defrost<sup>TM</sup> technology is smart enough to monitor drinks poured
- Highest quality equipment with 99.75% defect-free out of the box
- Simple maintenance and cleaning, quick and easy for crew to clean





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Frozen Carbonated Beverage Dispenser's advanced technology allows you to offer a steady stream of frozen carbonated beverages. Two, three, four flavors at **one time** - there is no limit to what our portfolio of dispensers can handle.



# **High Draw** with Surge Capacity

For peak demand times, Viper<sup>™</sup> has a impressive surge capacity, dispensing 10 (16oz) consecutive drinks per barrel. Viper also features a continuous draw capacity of 75-82 fl.oz per minute when alternating barrels.





# **Industry** Leading **Recovery Time**

Viper™ is the most reliable FCB dispenser on the market and touts an industry-leading 3 minute defrost recovery time. From out of defrost back to frozen —you are up and running faster than ever.



## **Patented** Intelligent **Defrost**™

Why make a customer wait for a drink, or worse, walk away without making a purchase? Viper monitors sales throughput and automatically skips a defrost when it's not needed, keeping you running during peak demand and reducing wear on the compressor.



## Lockout **Defrost Times**

Worried that your unit will go into defrost mode right when you need it the most? With the Viper lockout defrost feature you can ensure that your rush time is uninterrupted which means your product and profits will keep flowing when you need them the most.



# **Highest** Quality **Equipment**

From industry leading manufacturing quality checks to a team of dedicated engineers, we work tirelessly to ensure the highest quality of equipment leaves our doors.



### **Operational** Ease

Quickly access manuals and easy-to-follow service videos via QR code. Thanks to technician-designed parts, we've reduced maintenance and service times to keep you running.

To learn more and see **Viper**<sup>TM</sup> in action, visit cornelius.com To contact a Cornelius® expert today, visit cornelius.com/contact-us

