



Viper Remote

Remote Condensing System

Selling Guide

VIPER™ REMOTE



Stay cool while heating up your profits!

Introducing the Cornelius Viper Remote Condenser System, for operations that want a way to take advantage of the high-volume, reliable capacity of Viper while reducing interior temperature load on their HVAC system.

- Perfect for replacement or new construction
- Condenser and fan placed remotely on the roof or outside the store
- Improve overall experience of customers and staff
- Savings on HVAC electrical improves bottom line
- Helps address corporate sustainability goals



MARMON
Foodservice
Technologies

A BERKSHIRE HATHAWAY COMPANY



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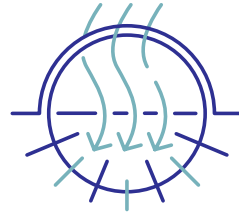
Selling Guide

Cornelius Viper Frozen Carbonated Beverage dispenser lets you **heat up your profits** and **meet your customers' impulse** to purchase refreshing, bright, carbonated beverages. Now enjoy those **high-margins and bullet-proof reliability without heating up your store's interior.**



Condenser Placed Remotely

The condenser and fan traditionally found on top of the Viper equipment, is **placed remotely** so the heat is ejected from the building **without adding any load** to the HVAC system happens outside.



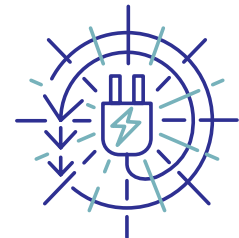
Huge Heat Load Reduction

At 60 drinks per hour, that can mean over **8,000 BTUs per hour**. And the more Vipers you have utilizing remote condensers, the higher the heat load reduction.



Sustainability Goals Met

The savings in electricity mean that you can **reduce greenhouse gases** by dozens of pounds per day. When combined with other efforts, it can go a long way to **reducing your carbon footprint**.



Reduced Electrical Costs

You'll see energy savings and will be able to **design with smaller HVAC systems**, saving in capital expenditures as well. You'll quickly see what it can mean for **your bottom line**.

Viper's high capacity will meet peak demand periods without breaking a sweat

After **more than 50 years** of dispensing frozen carbonated beverages, Cornelius® has insight into how adding FCBs to your line up can drive incremental drink purchases and consistently deliver **ultra-profitable, quality drinks**—pour after pour.



To learn more and see **Viper™ Elite Remote** in action, visit cornelius.com
To contact us directly, go to cornelius.com/contact-us